

HOW PREPARED ARE BUSINESS OWNERS FOR THEIR EXIT?

Exiting your business is inevitable - whether you're planning to sell and move on to a future project, or whether you're ready to put your feet up and retire. So what is your plan? How will you transition out of the business and how will it benefit you? Here's the latest stats on the state of Exit Planning.

48%

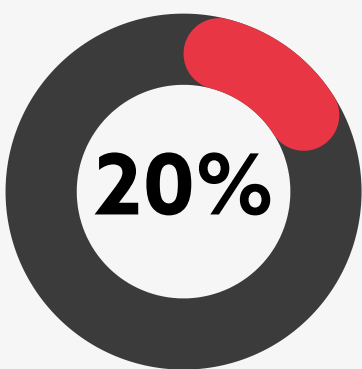
of business owners do not have an exit strategy, according to UBS in April 2018.

66%

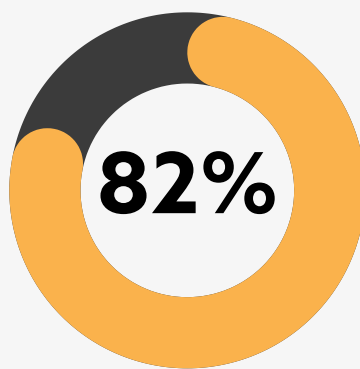
of business owners are not aware of their exit plan options.



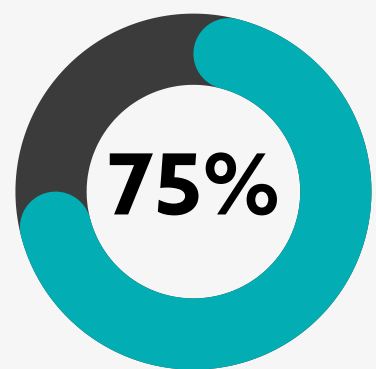
75% of business owners plan to transition/exit their current business in the next 10 years.



of business owners plan to **leave their business to family members**.



of business family members **would rather have the cash** than own the business.



of business owners believe they can **sell their business in a year or less**.

58%

of business owners have never had their business appraised.

An exit strategy is a fundamental part of your business plan. If you have a business, you should have an exit strategy in place.



This infographic is part of our whitepaper, 'How to Plan Your Business Exit Strategy'. To learn the five common types of exit plans, how to plan your exit and why you need an exit plan, [download the full whitepaper here](#).